

## Ayala Systems: Incubation Support Services



Low-risk total solution for startup Japan businesses in the Philippines.

## Incubation Support Services

Maximizing the IT expertise of its Japanese proficient people, Incubation Support Services is focused on offering its services to Japanese companies interested in setting up an offshore technical development and support center in the Philippines.



Currently, there are three (3) incubation facilities; additional three (3) will be available within the year 2008. The biggest incubation facility in the Philippines is now being built by Ayala Land, Inc. (ALI) inside the University of the Philippines' campus – the U.P. North Science & Technology Park.



# Ayala Systems: Incubation Support Services

## Ayala Systems' Incubation Services include:

- Office space with utilities
- Human resources/Recruitment
- A Business Center which has facilities such as photocopier, telefax; internet access
- Meeting rooms
- Administrative services such as secretarial, bookkeeping, marketing, and sales
- Legal services such as registration at SEC/DTI and business registration
- Accounting, financial and payroll services
- Manpower such as project managers, development and test teams
- Setup of required technology infrastructure – servers, networking, etc...
- Assistance in technology development and commercialization

Office spaces are customizable depending on the incubator companies' requirements.

The Business Center will house facilities such as photocopier, telefax, and scanner readily available for the locators. It will also have video conferencing facilities and several computers with Japanese operating system (OS) which may be reserved through the personnel manning the center. Legal services will be available during the startup phase where preparation and registration of necessary documents will have to be undertaken.

## Success Story – Medical USA

Medical is a communication center based in Salt Lake City, United States, which caters primarily to healthcare and medical patients.

Five years ago, Medical USA was scouting for a possible location of a subsidiary in various countries such as India, Malaysia, Puerto Rico, Scotland, among others. When representatives of the company were introduced to the Ayala group, they immediately decided on the Philippines, particularly on Ayala Systems to help them put up their own contact center.

Initially, there were 3 members and was housed in the Ayala Systems' office. After 4 years of operation, Medical has grown to a total staff count of 250 (expecting to expand to 600 in a year's time) occupying its own 1,300 square meter office space.

Ayala Systems is committed to promoting the Philippines as an excellent incubation and offshore site for first world countries like the United States, Japan, Europe and other Asian countries.



[www.medical.us](http://www.medical.us)

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